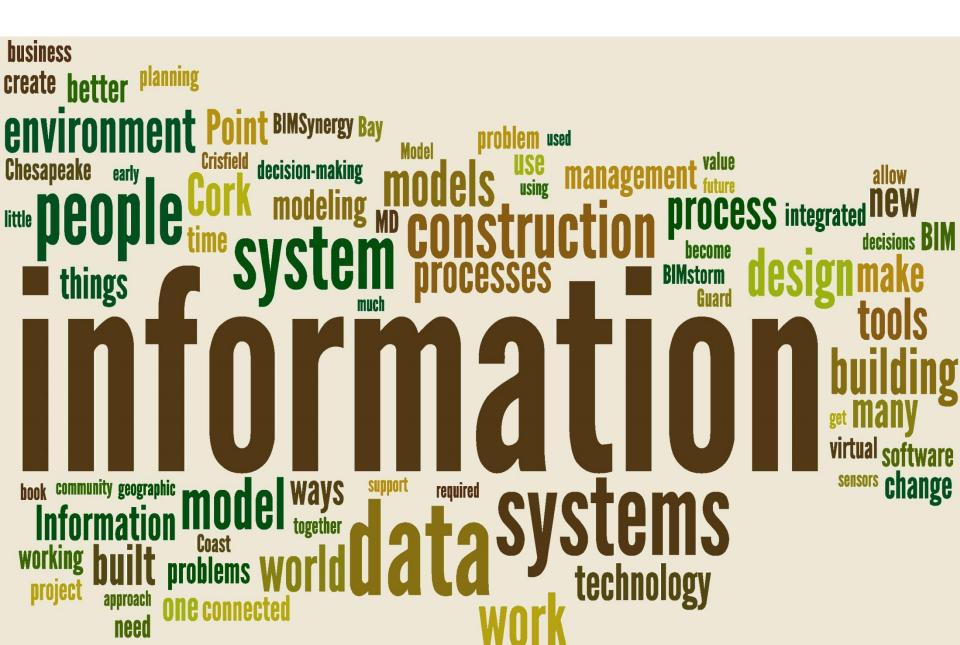
#### **INORMATION AND RESOURCES**



## Useful links around Social Entrepreneurship

- http://www.setoolbelt.org
- <a href="http://blog.startsomegood.com/2016/02/29/a-cheat-sheet-of-great-opportunities-for-australian-social-enterprises">http://blog.startsomegood.com/2016/02/29/a-cheat-sheet-of-great-opportunities-for-australian-social-enterprises</a>
- http://www.parracity.nsw.gov.au/work/doing\_business\_in\_parra/social\_ent erprise/social\_enterprise\_resources
- http://www.socialtraders.com.au/learn/dsp-landing.cfm?loadref=95
- http://www.socialchangecentral.com/









#### Social Business Models

- The Business Model Canvas explained: <a href="https://www.youtube.com/watch?v=RzkdJiax6Tw">https://www.youtube.com/watch?v=RzkdJiax6Tw</a>
- Hybrid Business Models (for-profit combined with not-for-profit):
   http://www.ssireview.org/articles/entry/in\_search\_of\_the\_hybrid\_ideal
- 10 Not-For-Profit Funding Models: http://www.ssireview.org/articles/entry/ten\_nonprofit\_funding\_models
- The Buy-One-Give-One Business Model: http://www.people.hbs.edu/cmarquis/inside\_the\_buy\_one\_give\_one\_model.pdf
- International Centre for Social Franchising: (1) Readiness Test, (2) Toolkit and (3) Other Resources: <a href="http://www.the-icsf.org/resources/">http://www.the-icsf.org/resources/</a>
- Check out Social Traders free online course "The Builder" on how to create a Social Enterprise from scratch: <a href="http://www.thesebuilder.com.au/">http://www.thesebuilder.com.au/</a>

## Toolkit to get your Organisation started

- Business Planning Guide:
   <a href="http://socialventures.com.au/assets/Business\_Planning\_Guide\_for\_Social\_Enterprise.pdf">http://socialventures.com.au/assets/Business\_Planning\_Guide\_for\_Social\_Enterprise.pdf</a>
- Business Model Canvas for Social Enterprises: <a href="http://knode.com.au/wp-content/uploads/Knode\_BusModCanv4SocEntDesign\_E1LR\_30p.pdf">http://knode.com.au/wp-content/uploads/Knode\_BusModCanv4SocEntDesign\_E1LR\_30p.pdf</a>
- Legal Structures: <a href="http://www.employeeownership.com.au/social-enterprise-legal-models">http://www.employeeownership.com.au/social-enterprise-legal-models</a>
- NSW Social Impact Investing Knowledge Hub and Expert Advice Exchange with access to probono services from 20 areas:
   <a href="http://www.dpc.nsw.gov.au/programs\_and\_services/social\_impact\_investment">http://www.dpc.nsw.gov.au/programs\_and\_services/social\_impact\_investment</a>
- UnLtd getting started with Financial Management: <a href="https://unltd.org.uk/portfolio/3-9-getting-started-with-financial-management/">https://unltd.org.uk/portfolio/3-9-getting-started-with-financial-management/</a>
- Kickstarter Business planning, Mentoring ad small grants program http://www.sefapartnerships.org.au/business-plan-mentoring-kickstarter/



# Toolkit to get your Organisation started

- Financial Intelligence : <a href="http://www.demonstratingvalue.org/resources/financial-intelligence-social-enterprises">http://www.demonstratingvalue.org/resources/financial-intelligence-social-enterprises</a>
- Corporpate Governance:
   <a href="http://www.weforum.org/pdf/schwabfound/Governance\_Social\_Enterprises.pdf">http://www.weforum.org/pdf/schwabfound/Governance\_Social\_Enterprises.pdf</a>
- Leadership:

   http://www.schwabfound.org/sites/default/files/file\_uploads/leadership\_in\_social\_enterprise\_

   2014.pdf
- Human Centred Design (business model brainstorming / collaborative planning):
  - (1) Toolkit (concept): <a href="https://www.ideo.com/work/human-centered-design-toolkit">https://www.ideo.com/work/human-centered-design-toolkit</a>
  - (2) Field Guide (application): <a href="http://www.designkit.org/resources/1">http://www.designkit.org/resources/1</a>



# **Fundraising**



- Loan Finance:
  - http://www.adhc.nsw.gov.au/sp/sector\_reform/financial\_management/accessinginvestment-and-finance
- Financing Social Enterprises: <a href="http://knode.com.au/wp-content/uploads/Knode">http://knode.com.au/wp-content/uploads/Knode</a> FinancingSocialEnterprise E1LR 58p.pdf
- Growth Finance 5 different options from Triple Pundit: <a href="http://www.triplepundit.com/2015/02/growth-financing-social-enterprises-5-">http://www.triplepundit.com/2015/02/growth-financing-social-enterprises-5-</a>
   options-make-work
- Overview of Australian Social Finance Landscape: <a href="http://www.psi.org.au">http://www.psi.org.au</a>
- Accounting for Good / SEFA webinar on accessing Alternative Funding (registration required to access free podcast recording):
   <a href="https://attendee.gotowebinar.com/recording/4062524314730772996">https://attendee.gotowebinar.com/recording/4062524314730772996</a>

#### Investment

- Social Creatives pitch guide and templates: http://www.socialcreatives.org/category/tools
- Startable Investment Memorandum:
   http://www.startable.com/2009/05/07/venture-capital-investment-memo/
- StartUp Weekends tutorial "The Art of the Elevator Pitch": <a href="http://www.slideshare.net/suwvienna/tutorial-startup-weekend-pitch-2324035?src=embed">http://www.slideshare.net/suwvienna/tutorial-startup-weekend-pitch-2324035?src=embed</a>



#### Accessing Finance to get your venture off the ground

- Kick Starter Program Macquarie Foundation in partnership with SEFA Partnerships (6 x \$10,000 grants twice per year): <a href="http://www.sefapartnerships.org.au/business-plan-mentoring-kickstarter/">http://www.sefapartnerships.org.au/business-plan-mentoring-kickstarter/</a>
- NAB Impact Investment Readiness Fund in partnership with TDi and Impact Investing Australia: <a href="http://cr.nab.com.au/docs/nab-iirf-about-the-fund.pdf">http://cr.nab.com.au/docs/nab-iirf-about-the-fund.pdf</a>
- Dreamstarter ING Direct in partnership with StartSomeGood (crowdfunding matched grants, several cycles): https://www.campaigns.ingdirect.com.au/dreamstarter
- Parramatch (Parramatta City Council in partnership with StartSomeGood, campaign ran in 2014): <a href="http://www.parracity.nsw.gov.au/live/my\_community/building\_your\_community/parramatch">http://www.parracity.nsw.gov.au/live/my\_community/building\_your\_community/parramatch</a>
- "Let's Act" initiative by Community Sector Banking opportunity to earn and donate banking profits to communityfocused projects: <a href="https://letsact.com.au/">https://letsact.com.au/</a>



#### Accessing Finance to get your venture off the ground

- Social Traders Crunch Program (capacity building & potentially startup capital): <a href="http://www.socialtraders.com.au/start/dsp-landing.cfm?loadref=223">http://www.socialtraders.com.au/start/dsp-landing.cfm?loadref=223</a>
- Impact Academy (capacity building & potentially start-up capital):
   <a href="http://www.impactacademy.net.au/">http://www.impactacademy.net.au/</a>
- Crowdfunding platforms: StartSomeGood, Pozible, Kickstarter, Indiegogo, Chuffed
- SEFA: Crowdmatch (unlocking a loan with a crowdfunding campaign):
   <a href="http://opportunities.startsomegood.com/sefacrowdmatch/">http://opportunities.startsomegood.com/sefacrowdmatch/</a>
- The Funding Network (hosting collective-giving events):
   https://www.thefundingnetwork.com.au/about/what-we-do/what-is-the-funding-network/
- Partnering for Scale and Impact advisors, networks and early-stage capital: <a href="http://www.psi.org.au">http://www.psi.org.au</a>
- Manyrivers small loans for Microenterprises:
   <a href="http://www.manyrivers.org.au">http://www.manyrivers.org.au</a>

